

Commercial Platforms Program

Introductory Overview

June 2024

The Commercial Platforms vision:

Modern, streamlined, mission-focused purchasing



Modern and streamlined buying experience for routine items with the ability to influence future platform features based on feedback from agency cardholders.



Time savings and best value purchasing designed to meet buyer purchasing needs, freeing up time to focus on mission-oriented work.



Critical insights into an agency's online spend with features and management controls to mitigate supply chain risks, promote purchasing from mandatory sources (e.g. AbilityOne), and collect small business credit for eligible purchases.

Contract basics

Parameters

Five year contract

Awarded March 2024 to 8 platforms, available to more than 35 agencies and 40,000+ cardholders

No cost contracts for access to the platforms

Platform providers are **Section 889** certified

Requirements

More robust **AbilityOne** features

Automatic tax exemption

Dynamic, real-time pricing with no minimum order quantities

In-stock availability for products

Filters available for small business and green products

Data

Monthly data reporting
(20+ elements)
for upload to D2D
dashboards, with the
addition of Mfr Part
Number, Platform Part
Number, Agency hierarchy
data (TDR)

SBA can use platform data to approve **small business credit**

Awarded platforms

DOC-selected
platforms (see overview slides at back of presentation)











Key areas of program support



Mandatory and preferred sources

Easy to use product filters for AbilityOne, small business, and "green". DOC credit available for eligible SAM-certified small business spend on Amazon Business and NOBLE.







Supply chain and cyber risk management

Section 889 is incorporated into each platform's contract, as the contract holder. SCRM and counterfeit protection are built in allowing purchasers to shop and purchase with confidence.







Standard platform features

- Automatic tax exemption
- No minimum order quantities
- Real time inventory information
- Reconciliation documentation
- Dedicated customer service



When to use the Commercial Platforms program?





Review mandatory sources
FAR 8.002

Personal Property Management System

UNICOR *mandatory source for purchases over \$3,500 unless a waiver is granted by DOJ

AbilityOne Program

GSA Global Supply



Review **preferred** sources according to FAR 8.004(a)

Multiple Award Schedules

Federal Strategic Sourcing Initiative

GSA Advantage *GSA recommends prioritizing GSA Advantage over Commercial Platforms due to additional compliance benefits provided

Commercial Platforms program



Review commercial open market sources as a final step

FAR 8.004(b)

Buyers are advised to only purchase open market after effective market research and all lower priority sources are exhausted.

Key Takeaway:

Agencies have access to a higher buying priority per FAR part 8.004(a) by participating in the Commercial Platforms program versus open- market sources.

Please note: You must follow existing purchase card policies and agency-specific policies when using your government purchase card.

The Commercial Platforms (CP) program is authorized for use exclusively by participating federal agencies and <u>only</u> for purchases in support of that agency's mission. **Use of the program for personal purchases is expressly prohibited.**

Training support



We host virtual "**Meet the Platform**" demo sessions with awarded online platforms using Zoom for government.

These sessions provide cardholders with an in-depth look at each platform, and an opportunity to meet and ask questions of representatives from each platform.

Topics include account management, market research capabilities, order placement and management, platform enhancements, and GPC reconciliation capabilities.

Cardholders can sign up for these demo sessions on the <u>GSA Commercial</u> <u>Platforms website</u>.

Sessions are **recorded** and available for later viewing for those who sign up.





Commercial Platforms website: www.gsa.gov/commercialplatforms



Program inbox:

CommercialPlatforms@gsa.gov

amazon business

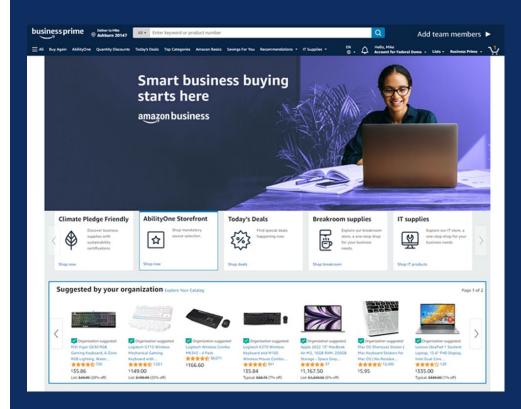
Amazon Business leverages Amazon's vast logistics network and e-commerce expertise to provide the same familiar, efficient, and user-friendly purchasing experience as your home shopping experience. In addition, it provides features tailored for government customers such as tax exemption, multiple users/groups, business pricing, tiered quantity discounts, rebates, and mandatory source items.

Platform Type: Large business

Seller Profile: 1st party (platform as seller)

3rd party sellers (both large and small)

UEI: TMKBFBRHFKH3 (<u>Link on SAM.gov</u>)



<u>business.amazon.com</u>

amazon business

Product categories

Facilities & Construction
Industrial Products & Services
Information Technology
Office Management
Scientific & Medical
Security & Protection

Geographic territories

US, CA, MX, FR, IT, ES, DE, UK, JP, and IN

APO, FPO and DPO

Shipping timelines

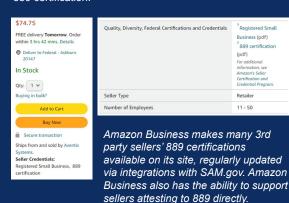
Prime eligible items typically 1-2 days / FREE Same-Day and One-Day may be available

Small Business offering

Amazon Business's Diversity Certifications Policies can help you connect with businesses identified as small, minority, woman, veteran, and LGBT-owned.

889 certification process

Amazon Business's help page offers <u>information</u> on its 889 certification



AbilityOne support





AbilityOne storefront, product filters, and item badges

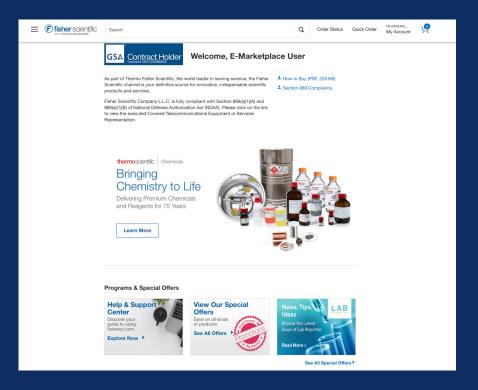


As part of Thermo Fisher Scientific, the world leader in serving science, the **Fisher Scientific** channel is your definitive source for innovative, indispensable scientific products and services. Fisher Scientific offers multiple categories including laboratory equipment and instruments, lab consumables and chemicals, safety, PPE, lab furniture & storage, and life science products.

Platform Type: Large business

Seller Profile: 1st party (platform is seller)

UEI: HE7NJQGP4ED6 (Link on SAM.gov)



www.fishersci.com



Facilities & Construction
Industrial Products & Services
Scientific & Medical
Security & Protection

Geographic territories

CONUS and OCONUS, with the ability to export products globally

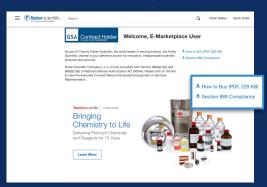
Shipping timelines

1-3 business day delivery for in-stock items

Small Business offering

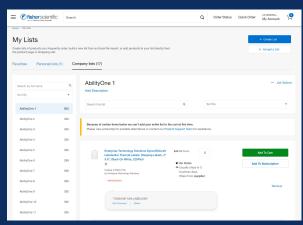
Fisher Scientific can provide Tier 1 and Tier 2 reports (as requested) and has partnerships with a variety of certified SBA small businesses.

889 certification process



Fisher Scientific's certification is available on the homepage and covers all products on its website

AbilityOne support



AbilityOne lists, product filters, ETS blocking, and item badges

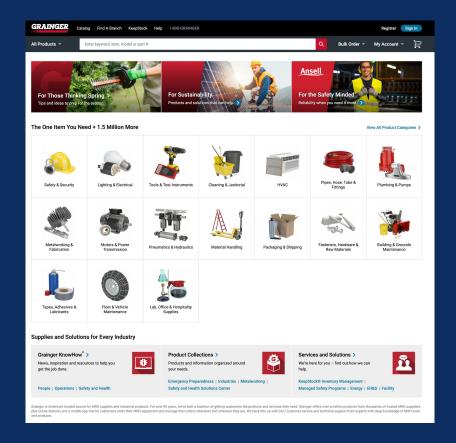


Grainger has been a long-trusted source for Federal customers. Buyers can shop easily, order effortlessly, and manage their accounts efficiently while accessing a full catalog of Grainger and AbilityOne items through Grainger.com. Agencies will have access to 1.5M+ products across 32 product categories including support for agency Safety, Maintenance Repair and Operations, and Industrial Supply related mission needs.

Platform Type: Large business

Seller Profile: 1st party (platform is seller)

UEI: DBQGN324ULK3 (<u>Link on SAM.gov</u>)



www.grainger.com



Facilities & Construction
Industrial Products & Services
Scientific & Medical
Security & Protection

Geographic territories

CONUS and OCONUS. Additional shipping fees may apply for OCONUS locations.

Shipping timelines

1-3 days lead time to the contiguous U.S.

98% of in stock items ship same day on orders received by 5 p.m.

Small Business offering

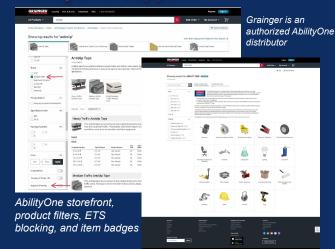
Grainger's Supplier Diversity Program is profiled throughout Grainger.com with a Supplier Diversity Symbol indicator for qualifying items as well as a filtering feature. This program is represented across >700K items and > 2800 small and/or diverse suppliers which represents >\$2B in spend.

889 certification process

Grainger certifies Section 889 compliance daily in SAM.gov which covers all products listed on the site. Our federal customers can request a copy of the 889 form by emailing our Federal Customer Support Team at: FedGovSupport@grainger.com

Section 889 PDF is available at: 889.smartpay.gsa.gov/#/search/grainger

AbilityOne support





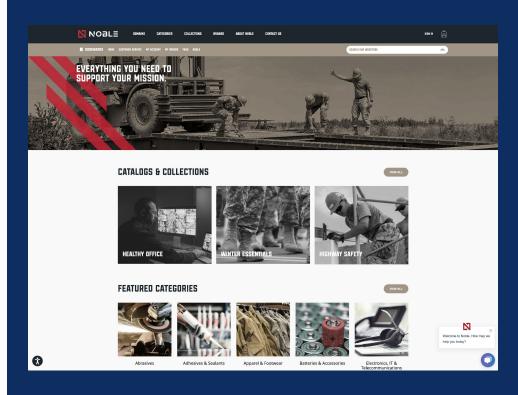
NOBLE Supply and Logistics features

industrial and office management products from 15,000 suppliers. The website allows for the prioritization of mandatory sources (AbilityOne) and the easy identification of environmentally sustainable items and products manufactured by small business concerns.

Platform Type: Small business

Seller Profile: 1st party (platform is seller)

UEI: YLE5AAYNVPK6 (Link on SAM.gov)



shop.noble.com



Facilities & Construction
Industrial Products & Services
Office Management
Scientific & Medical
Security & Protection

Geographic territories

Shipping to Government facilities both CONUS and OCONUS.
Customer Support available for assistance with OCONUS shipments.

Shipping timelines

In-stock orders are typically delivered within 4-10 business days.

Small Business offering

As a small business itself, NOBLE supports purchasing products from small businesses and includes many small businesses in its supply chain. Each purchase from NOBLE is eligible for consideration towards an agency's small business goals.

889 certification process



Noble's 889 certification covers all items on its site

AbilityOne support



NOBLE
is an
authorized
AbilityOne
distributor



AbilityOne product filters, ETS blocking, and item badges

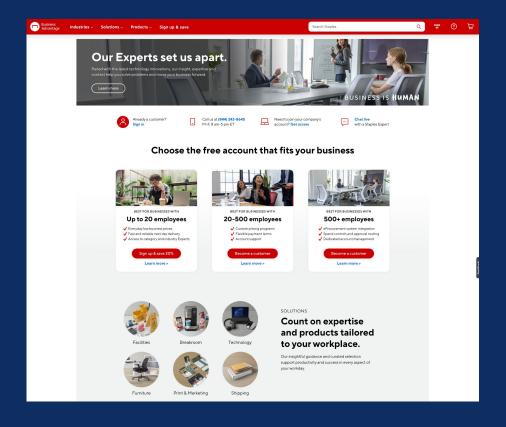


Staples has decades of experience supporting agency missions and furthering GPC holder efficiency. Industry-leading StaplesAdvantage.com offers a broad assortment of products, combined with a dedicated customer service team, best-in-class supply chain, mission-oriented compliance, negotiated pricing, and environmentally preferred products.

Platform Type: Large business

Seller Profile: 1st party (platform is seller)

UEI: FGFCWE45JBW4 (<u>Link on SAM.gov</u>)



staplesadvantage.com



Facilities & Construction
Industrial Products & Services
Information Technology
Office Management
Scientific & Medical
Security & Protection

Geographic territories CONUS

Shipping timelines

Next Day Delivery available to 98% of the U.S.

Small Business offering

Staples creates opportunities to promote small businesses growth and offer solutions to support our customers socioeconomic spend initiatives.

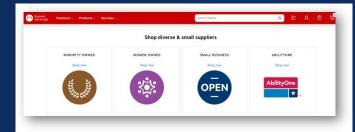
889 certification process



Staples Section 889 certifications can be found on the following page,

https://www.staplesadvantage.com/learn/industries -served/government-agencies, under "Section 889 Certifications" and within the "View details" button on page 8 of the PDF document.

AbilityOne support



Staples is an authorized AbilityOne distributor

AbilityOne storefront, product filters, ETS blocking, and item badges