

# American Workforce Policy Advisory Board

June 26, 2020

*Washington, DC*



# Develop a Campaign to Promote Multiple Pathways to Career Success

## Co-chairs

**Ginni Rometty**, Executive Chairman, IBM

**Tim Cook**, CEO, Apple

## Members

Jay Box, President, Kentucky Community and Technical College System

Walter Bumphus, President and CEO,  
American Association of Community Colleges

Jim Clark, President and CEO,  
Boys & Girls Clubs of America

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Lockheed Martin

Eric Holcomb, Governor, State of Indiana

Barbara Humpton, CEO, Siemens USA

Vi Lyles, Mayor, City of Charlotte

Sean McGarvey, President,  
North America's Building Trades Unions

Doug McMillon, President and CEO, Walmart

Craig Menear, Chairman, CEO and President,  
The Home Depot

Kim Reynolds, Governor, State of Iowa

Scott Pulsipher, President,  
Western Governors University

Sheree Utash, President, WSU Tech



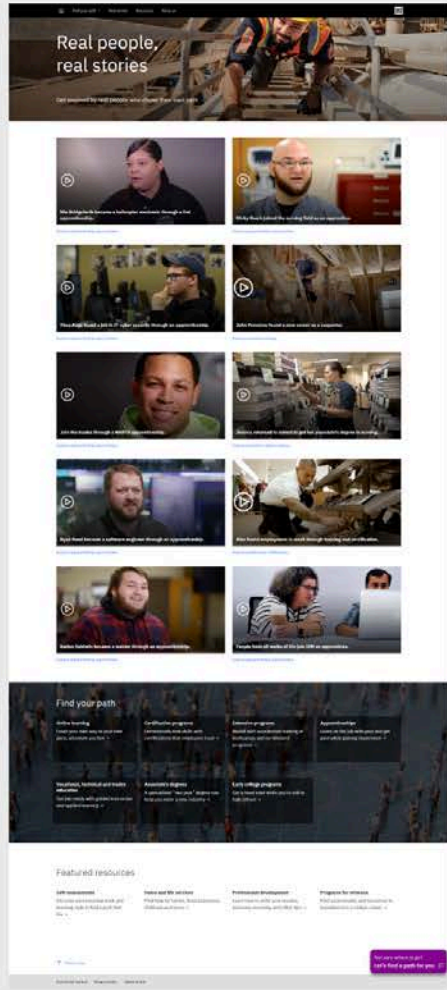
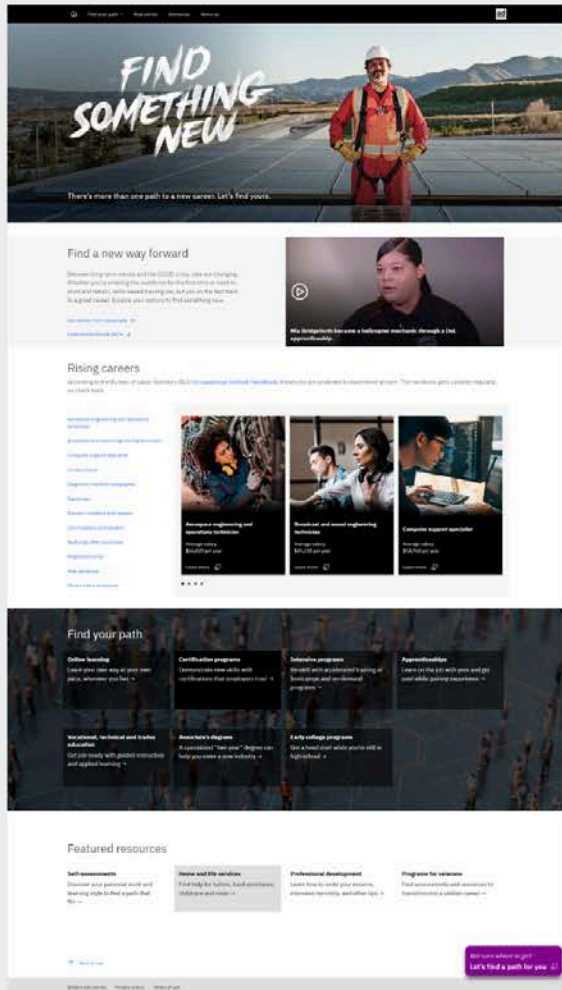
**Better prepare the American workforce** to meet 21st century challenges

# Work Force Readiness Creative Concepts

June 26, 2020




## Website



# Website

[Home](#) [Find your path](#) [Real stories](#) [Resources](#) [About us](#)




# Resources

Additional tools and resources to support you as you follow your path

[Self-assessments](#) [School and tuition](#) [Professional development](#) [Homes and life services](#) [Programs for veterans](#)

## Self-assessments

Take any of these self-assessment tests to learn more about your interests, strengths, work motivations and possible career options



[Back to top](#)

### New to the workforce?

#### Student Interest Survey

Identify the career clusters or industries that are a good fit

[Download the Advance CTE survey](#)

#### ASVAB aptitude test

Plan your education and find vocations that fit your interests and strengths

[Take the ASVAB test](#)

#### Which STEM are you?

Lockheed Martin's STEM quiz is a fun, interactive way to find out which STEM career would interest you

[Take the Lockheed interactive quiz](#)

### Have some work experience?

#### CareerOneStop

Three self-assessments work together to match you with a career based on your interests, skills and work values

[Do the CareerOneStop self-assessment](#)

#### The O\*Net Resource Center

Self-assessment tests meant to create a 300+ vision of yourself and your abilities

[See the big picture with O\\*Net](#)

#### What Career is Right for Me?

A free, five-step career aptitude test, plus a results-driven guide showing which schools near you offer relevant courses

[Find out more](#)


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## About us

The Find Something New campaign was created by the Ad Council to inspire and empower Americans to explore career options

### What is the Ad Council?















The Ad Council is a unique nonprofit that serves as a bridge between the public and private sectors. Through its many programs, the Ad Council helps to advance the public interest and promote the values of democracy, transparency, and accountability. The Ad Council is a 501(c)(3) nonprofit organization and is not affiliated with any political party or candidate.

[Learn more about the Ad Council](#)

### Supporting partners

Platform: The Ad Council is a unique nonprofit that serves as a bridge between the public and private sectors. Through its many programs, the Ad Council helps to advance the public interest and promote the values of democracy, transparency, and accountability. The Ad Council is a 501(c)(3) nonprofit organization and is not affiliated with any political party or candidate.



### The White House pledge to America's Workers

**PLEDGE TO AMERICA'S WORKERS**

On July 27, 2017, President Trump signed an executive order mandating the Trump administration to study the impact of trade policy on the training and retraining needs of workers in high-demand occupations.

As part of this study, the Trump administration is asking companies and workers to share their views on the impact of trade policy on the training and retraining needs of workers in high-demand occupations.

How can the White House best serve the needs of workers in high-demand occupations? Let's find out together.

[Learn more about the White House study](#)

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Not sure where to go?  
Let's find a path for you.

Not sure where to go?  
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You have more career options than you think. Find new career paths at [FindSomethingNew.org](https://FindSomethingNew.org)





There are career paths that you might not know about. Whether you're making a change or just starting out, you have more options than you think. Find new career paths at [FindSomethingNew.org](https://FindSomethingNew.org)



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# Increase Data Transparency to Better Match American Workers with American Jobs

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**Scott Pulsipher**, President, Western Governors University

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Scott Sanders, Executive Director, National Association of State Workforce Agencies

Marianne Wanamaker, Professor, University of Tennessee



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# Digital Infrastructure Principles

These principles should guide government and private sector actions to expand our country's digital infrastructure.

- 1. Advance Access for All**
- 2. Coordinate and Empower Government Actors**
- 3. Partner with the Private Sector**
- 4. Develop, Disseminate, and Use Accurate Data**
- 5. Build for Economic Competitiveness**



June 2020

# IBM CYBERSECURITY Career Journey

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Helping Americans Get Jobs in Cybersecurity

A joint initiative between IBM, National Student Clearinghouse, Western Governors University (WGU), Central New Mexico Community College and IQ4

Alex Kaplan  
Global Leader, Blockchain for Industry Credentials  
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## Joint Initiative

A joint initiative between IBM, National Student Clearinghouse, Western Governors University (WGU), Central New Mexico Community College and IQ4

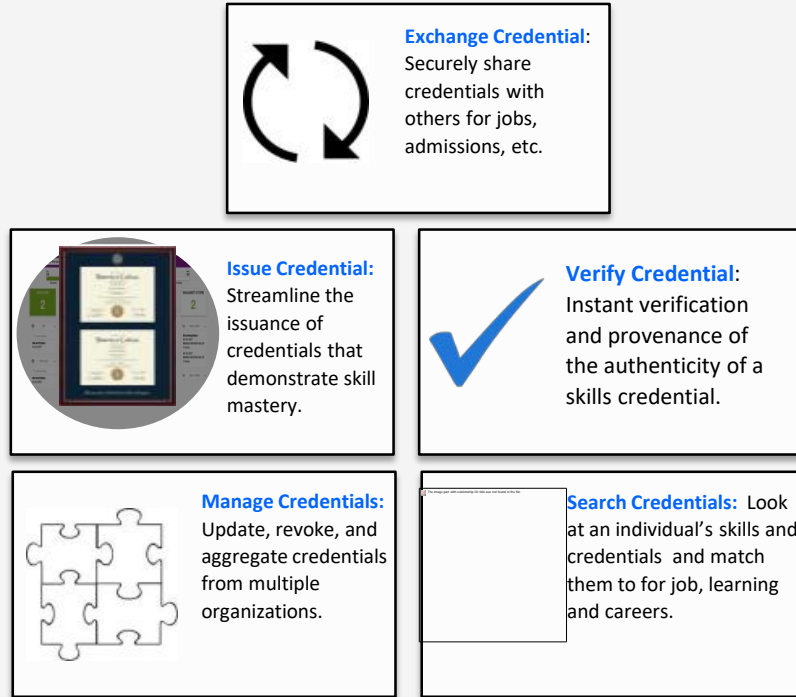
to build a blockchain platform supporting the learning and employment credentials stakeholder ecosystem,

with an initial focus on helping learners and workers become skilled and hire into cybersecurity jobs.





# The IBM Learning and Employment Record Cyber Security Skills Pilot: Making it easier for workers to find jobs



- Workers can **share verified skills-based education and work achievements** with employers.
- Help companies **identify promising job candidates by searching verified skills**.
- Make it easier for **academic institutions to manage learning credentials**.
- Compassing tools** enable workers to understand the **value of their achievements** in the market.
- Credential issuers can **create and manage immutable digital credentials** that **enable all individuals with self-sovereignty over their data**.

# Isabella Flores is a smart young woman who wants an interesting career in technology



Izzy has been working for 2 years at an entry level data analyst job, but she is not feeling challenged.



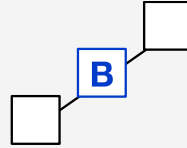
She enrolls in classes to build her skills but is not sure how those skills move her career along. Izzy receives those skills in her blockchain based lifelong learning wallet.



Using the skills in her wallet, and an industry career framework, the compassing tools show her that her combined skills from work and classes make her a good fit for a career in cyber security.



Izzy uses the secure online compassing tool to see what additional skills she needs for a path into a cyber security job, and where she can learn those skills.



Izzy wants employers to see she is looking for a job, so makes her skills searchable through the blockchain. Only Izzy controls who sees her skills and who can contact her to learn more.



IBM is looking for people with the types of skills Izzy has. Since her skills are verified on the blockchain, and aligned to the industry framework, IBM securely reaches out to her for an interview.



Izzy has a successful interview and IBM offers her a job. The process was faster and simpler than she expected because the blockchain allowed IBM to confirm and validate that the skills Izzy had were the right ones for the job.

# Modernize Candidate Recruitment, Hiring, and Training Practices

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**Johnny C. Taylor, Jr.**, President and CEO, Society for Human Resource Management

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Julie Sweet, CEO, Accenture

Sheree Utash, President, WSU Tech



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# Modernize Candidate Recruitment, Hiring, and Training Practices



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# New JOLTS Product Labor Dynamics Estimates at the MSA Level

- AWPAB asked BLS to produce MSA JOLTS estimates in Fall of 2019.
- JOLTS estimates for the 18 largest MSAs were published on June 16, 2020, three months ahead of schedule.
- These 18 MSAs contain 38 percent of the US labor force, and each MSA contains at least 1.5 million workers.
- This is a demonstration, proof of concept project.  
These data run from February 2001 through December 2019.



# JOLTS MSA Research Estimates – Rates

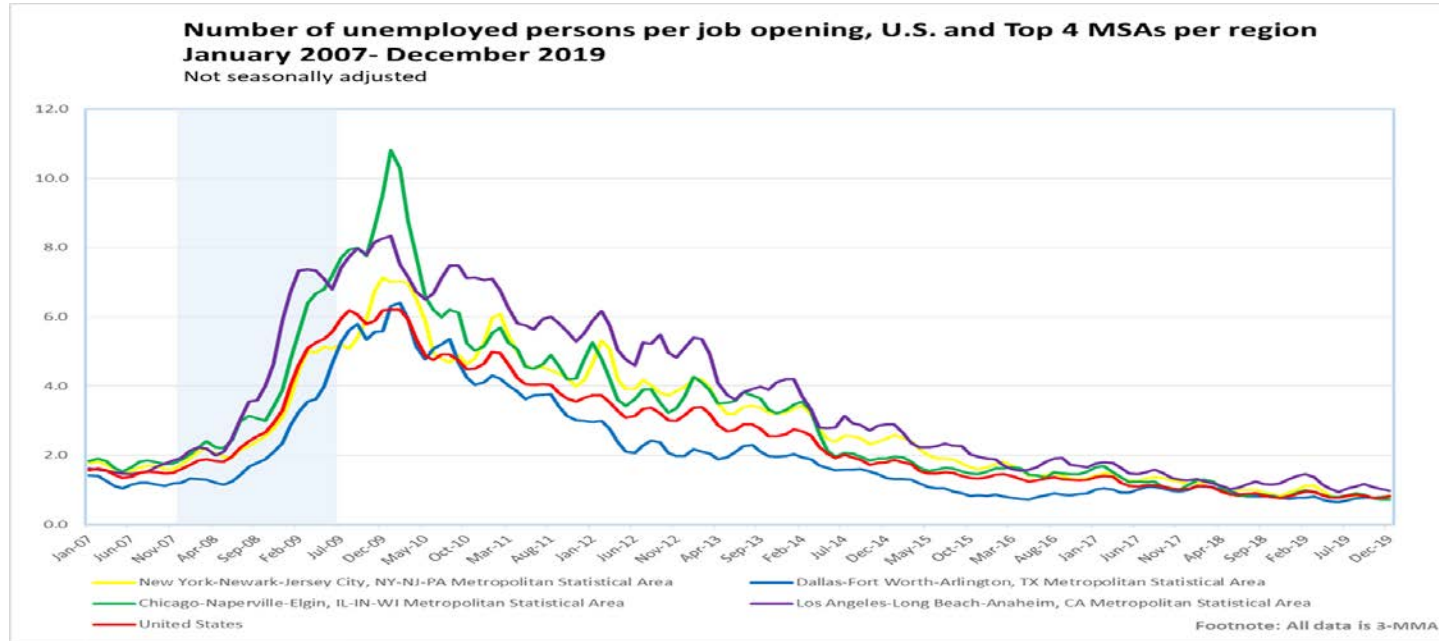
## MSA by Census Regions

| REGION              | MSA  | JOB OPENINGS RATES |           |      | HIRES RATES |           |      | TOTAL SEPARATIONS RATES |           |      |
|---------------------|--|--------------------|-----------|------|-------------|-----------|------|-------------------------|-----------|------|
|                     |  | Dec. 2018          | Dec. 2019 | OTYC | Dec. 2018   | Dec. 2019 | OTYC | Dec. 2018               | Dec. 2019 | OTYC |
| <b>National-NSA</b> |  | 4.3                | 3.8       | -0.5 | 2.8         | 2.9       | 0.1  | 3.5                     | 3.6       | 0.1  |
| <b>South</b>        | Atlanta-Sandy Springs-Roswell, GA            | 4.6                | 4.4       | -0.2 | 3.5         | 4.0       | 0.5  | 3.3                     | 3.8       | 0.5  |
|                     | Dallas-Fort Worth-Arlington, TX              | 4.5                | 3.8       | -0.7 | 3.6         | 3.3       | -0.3 | 3.8                     | 3.5       | -0.3 |
|                     | Houston-The Woodlands-Sugar Land, TX         | 5.2                | 3.9       | -1.3 | 3.7         | 3.4       | -0.3 | 3.4                     | 3.1       | -0.3 |
|                     | Miami-Fort Lauderdale-West Palm Beach, FL    | 3.8                | 3.4       | -0.4 | 3.4         | 3.5       | 0.1  | 2.8                     | 3.0       | 0.2  |
|                     | Washington-Arlington-Alexandria, DC-VA-MD-WV | 4.4                | 4.7       | 0.3  | 3.0         | 3.5       | 0.5  | 2.6                     | 2.9       | 0.3  |
|                     | New York-Newark-Jersey City, NY-NJ-PA        | 3.7                | 3.9       | 0.2  | 2.5         | 2.7       | 0.2  | 2.5                     | 2.7       | 0.2  |
| <b>Northeast</b>    | Philadelphia-Camden-Wilmington, PA-NJ-DE-MD  | 3.7                | 3.4       | -0.3 | 2.7         | 2.6       | -0.1 | 2.4                     | 2.5       | 0.1  |
|                     | Boston-Cambridge-Nashua, MA-NH NECTA         | 4.4                | 3.7       | -0.7 | 2.7         | 2.7       | 0.0  | 2.4                     | 2.5       | 0.1  |
|                     | Chicago-Naperville-Elgin, IL-IN-WI           | 4.5                | 4.2       | -0.3 | 3.8         | 3.5       | -0.3 | 4.0                     | 2.9       | -1.1 |
| <b>Midwest</b>      | Detroit-Warren-Dearborn, MI                  | 4.6                | 4.4       | -0.2 | 3.5         | 3.1       | -0.4 | 3.3                     | 3.2       | -0.1 |
|                     | Minneapolis-St. Paul-Bloomington, MN-WI      | 4.9                | 3.8       | -1.1 | 3.1         | 3.0       | -0.1 | 3.8                     | 3.0       | -0.8 |
|                     | Denver-Aurora-Lakewood, CO                   | 4.0                | 3.8       | -0.2 | 2.9         | 3.0       | 0.1  | 3.0                     | 3.4       | 0.4  |
| <b>West</b>         | Los Angeles-Long Beach-Anaheim, CA           | 3.3                | 4.0       | 0.7  | 3.1         | 3.3       | 0.2  | 2.7                     | 3.0       | 0.3  |
|                     | Phoenix-Mesa-Scottsdale, AZ                  | 4.7                | 4.0       | -0.7 | 4.2         | 3.5       | -0.7 | 3.3                     | 3.0       | -0.3 |
|                     | Riverside-San Bernardino-Ontario, CA         | 3.9                | 3.9       | 0.0  | 3.5         | 3.5       | 0.0  | 3.0                     | 3.2       | 0.2  |
|                     | San Diego-Carlsbad, CA                       | 3.9                | 3.7       | -0.2 | 3.2         | 3.2       | 0.0  | 3.0                     | 3.5       | 0.5  |
|                     | San Francisco-Oakland-Hayward, CA            | 3.8                | 3.9       | 0.1  | 2.9         | 3.0       | 0.1  | 2.8                     | 3.0       | 0.2  |
|                     | Seattle-Tacoma-Bellevue, WA                  | 3.6                | 3.3       | -0.3 | 2.7         | 2.6       | -0.1 | 2.6                     | 2.8       | 0.2  |
|                     |  |                    |           |      |             |           |      |                         |           |      |
| <b>MAX</b>          |  | 5.2                | 4.7       | 0.7  | 4.2         | 4.0       | 0.5  | 4.0                     | 3.8       | 0.5  |
| <b>MIN</b>          |  | 3.3                | 3.3       | -1.3 | 2.5         | 2.6       | -0.7 | 2.4                     | 2.5       | -1.1 |



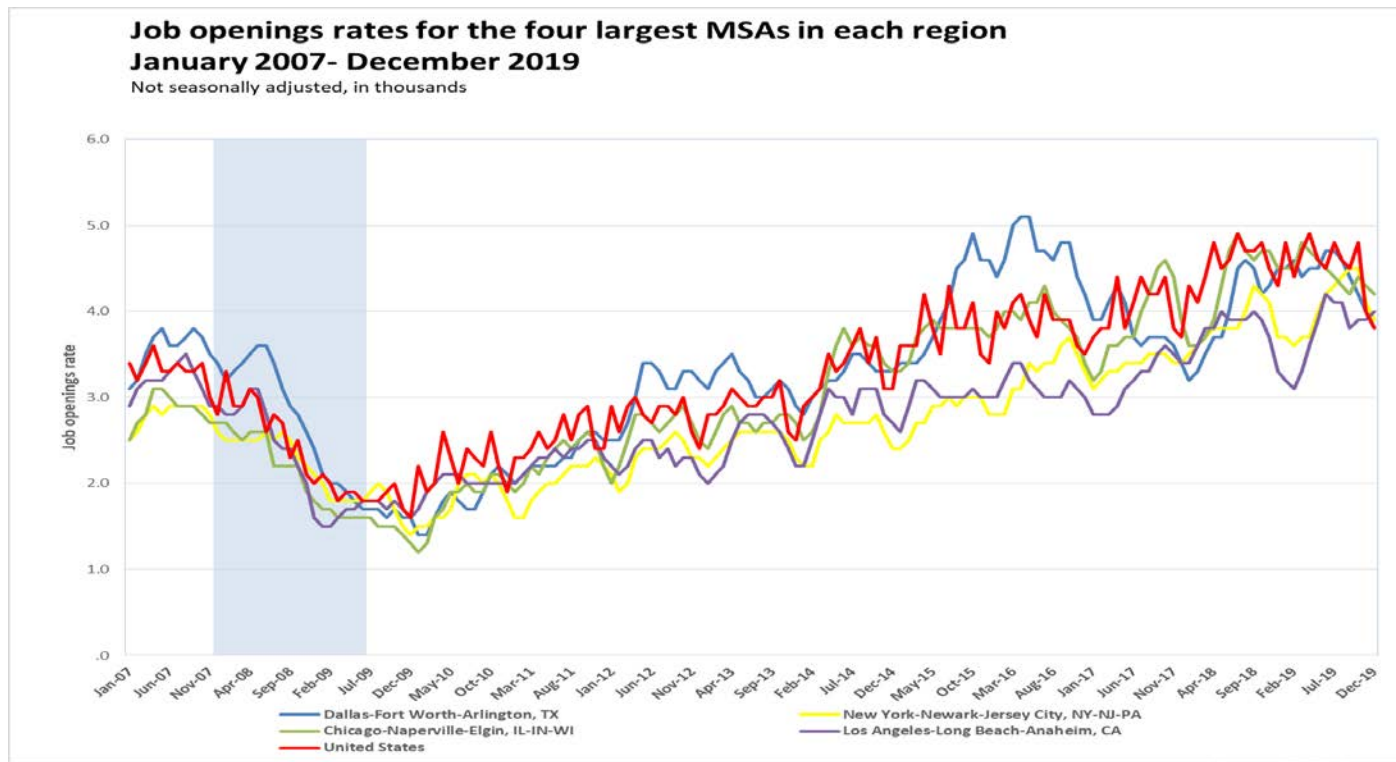
# JOLTS MSA Research Estimates

## MSAs Unemployed Persons per Job Openings



# JOLTS MSA Research Estimates

MSAs Job Openings - Rates





# Measure and Encourage Employer-led Training Investments

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**Michael Piwowar**, Executive Director, Milken Institute

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# Essential Data to Measure Employer-Provided Training\*

1. Incidence of employer-provided training
  - a. Share of workers receiving training
  - b. Share of employers providing training
  - c. By industry and employer size
2. Intensity of employer training
  - a. \$ spent per worker annually
  - b. Employee hours dedicated
  - c. Employer assessments of training impact
3. Financial metrics of firms, and their relationship with employer-provided training investments
4. Demographics of workers trained  
(worker type, occupation, geography, salary, educational attainment, age, gender, tenure, etc.)

# Key Principles for Data Collection

1. Essential data elements should be collected **in conjunction with measures of firm technology investments**, including investments in robotics and artificial intelligence.
2. Skill-based training investment data should be collected **at least every other year from a nationally representative sample**.
3. Survey results, **tabulated by industry, worker education level, size of firm, etc.**, should be disseminated for ready access.

# Employer-Provided Training Data Collection Recommendations

## Short-Run Strategy

1. Expand the Census Bureau's Annual Business Survey or Capital Expenditures Survey to capture prevalence of and expenditures on employer-provided training among firms.
2. Expand the Bureau of Labor Statistics's National Compensation Survey to capture incidence of employer-provided training among workers.

## Long Run

1. Introduce a new employer-provided training survey to capture key data elements.
2. Optimize new survey sampling to maximize complementarities with U.S. Census Bureau products and ensure long-run view of training investments.

# Recommendations for Lifelong Learning Opportunities

Since publishing its Call-to-Action, the Advisory Board has been deliberating further on the barriers and paths to workforce development recommendations. It reached immediate consensus in three areas to guide public and private sector efforts in creating successful lifelong learning opportunities.

- 1. Modernize the federal student financial aid system**
- 2. Expand employer-provided education assistance to support employees**
- 3. Encourage repatriation of strategic supply chains in underserved communities**



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